

## IACG Autumn/Winter 2020 Off-Cycle Internship – Junior Researcher/Analyst

### Full-Time or Part-Time

Based in Hong Kong and London, Imperial Art Capital Group is one of the foremost private asset managers in the world. As a company, we engage in all facets of the Chinese Art market, from collection management and acquisitions to art-secured lending and other financial services.

This Autumn, we are excited to extend to a number of bright young scholars the opportunity to engage with one of the world's largest art markets head-on, and to develop a number of the skills crucial to success in the fast-paced and exciting world of art exchange and services.

We are looking for driven, innovative people that share our interest in the development of the Chinese and Global art markets, and who are passionate about pursuing a career in auction houses, galleries, art-financial service providers, or other related institutions in this field.

Given the current global situation, and the resulting highly variable working circumstances of students and graduates, we are pleased to offer both **Full-Time** and **Part-Time** positions, so as to offer all exceptional candidates a chance to participate in this unique programme.

### Successful Candidate Profile

#### Required

- Penultimate year/final year/graduate student/recent graduate from a leading university
- Ability to work collaboratively in a team environment
- Ability to communicate complex ideas clearly, in both speech and writing
- Outstanding record of academic achievement
- An interest in the mechanisms and complexities of the art market
- Proven ability to conduct independent research

#### Desired

- A profound interest in the diverse and rich cultural history of China and Hong Kong
- Strong record of leadership in an academic or extra-curricular setting
- Chinese language not necessary, though could be beneficial

Whilst Imperial Art Capital Group will consider all applicants, regardless of their training or field of study, passionate individuals with backgrounds in the following areas are strongly encouraged to apply:

- Business Studies/Economics
- Fine Art/History of Art
- Asian Studies/Chinese Studies
- Jurisprudence/Legal Studies
- Journalism/English Literature

### **What You Will be Doing as a Member of Our Team**

As a Junior Research Intern, you will be joining our Chinese Art Research Team, working with leading figures from Stanford University and Peking University and being led by our Co-Chairman, the renowned dealer Mr William Chak, in writing and contributing to a key component of the IACG flagship launch - the IACG Chinese Art Market Report. In this capacity, your roles will include:

- Gathering and analysing data regarding the Chinese Art market
- Drafting and editing material for use in the report
- Directly contacting and speaking with key players in the art world

Through this report, IACG is setting a 'gold-standard' in the field of analysis of the Chinese Art market. Through participation in our report, we hope to offer our interns the rare opportunity to participate in in-depth market analysis at an early stage of their career, and to benefit from the variety of perspectives and diversity of thought that our intern team will bring to this challenge.

In addition to the above work, we seek to offer additional tasks to our **Full-Time** interns that best suit their own strengths and expertise. These tasks include, but are not limited to, the preparation of external presentations, external outreach, organising our database (sponsors, clients, potential investors, strategic partners), preparing simple legal documents, preparing presentations for investors, assisting with event organisation.

Applicants must be proficient at conducting independent research in their own time, and comfortable utilising a range of online sources to obtain information. Interns will be assigned to a chapter that suits their interests and will work within an assigned team in order to produce work that is concise, accessible and informative.

**Part-Time** interns will be entirely focused on a research project, and will not engage in the additional activities listed above. These interns will be given research and writing quotas to meet on a weekly basis, though will still maintain a high degree of academic freedom in their approach to research. These interns will still be expected to attend key team meetings over the course of their internship.

**NOTE:** Given the global situation, all work will be completed remotely and therefore it will not be necessary to obtain a working visa for Hong Kong.

Upon completion of the internship, those interns that performed excellently and contributed the most to the team and their work will receive an invitation to attend the official IACG Launch Event in Hong Kong.

Hosted at the prestigious **Hong Kong Convention and Exhibition Centre**, the event will consist of two days of talks, discussions, and private events with figures at the forefront of developments in the art market. It will be followed by a third, optional, day of events that will allow guests to expand their knowledge of the Chinese market through focused sessions with experts in the field.

It represents an unrivalled opportunity for those interested in a career in the arts to meet the leading collectors, dealers, and influences in the market.

## How to Apply

Our application process seeks to find those that are not necessarily just academically strong, but who represent a good fit with our team, our values and our goals. The process consists of the following steps:

1. Submission of the following application materials:
  - a. **Curriculum Vitae**
  - b. **Letter of Purpose** (500-1000 words) – This letter should address your interest in IACG and our work, your career ambitions, and how you represent our desired attributes for an intern. Moreover, we are interested in what you would bring to our team – your skills and your particular areas of interest.
  - c. **Written Sample** (1000-2000 words) – A large part of your role with IACG will involve condensing and fluently communicating complex information through written reports. This writing sample can be on any subject (written in English), but must demonstrate your ability to write coherently and argue cogently.
2. Having reviewed application materials, promising candidates will be invited for interviews with our Senior Management team. Positions will be awarded to successful candidates after interview.

**Note:** Please indicate clearly on your Letter of Purpose whether you are applying for the **Full-Time** or **Part-Time** position.

## Timeframe and Deadlines

The internship will be 10 weeks in length, and will run from October to December 2020, with the exact start date being confirmed upon a successful application.

Our past internship programmes have been highly competitive, and we advise all interested candidates to submit their applications soon as possible – our capacity is limited and spaces will be filled swiftly.

Relevant application materials must be submitted to [hr@imperialacg.com](mailto:hr@imperialacg.com) by **16<sup>th</sup> October 2020**.

Please direct any application-related questions to the same address.